



*Independent Companies. One Voice.*

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February 4, 2002

**Anne Levine**  
Policy Analyst  
Cable Service Services Bureau  
Federal Communications Commission  
445 12<sup>th</sup> Street, SW  
Washington, DC 20554

**Re: Notice of Inquiry into High Speed Access; GN Docket No. 00-185;  
Supplement Response of the American Cable Association**

Dear Anne:

In response to your request, we provide below supplemental information on cable modem services provided ACA members.

As we have stated on the record in this proceeding, ACA members are leading the industry in providing high-speed cable modem services to smaller market consumers and businesses. Our members are achieving this progress through developing a variety of solutions to the challenges of delivering the service over smaller networks – solutions that often include transacting with unaffiliated ISPs. In short, ACA members are part of the solution, not part of the problem, and no marketplace failure warrants regulation of this service in smaller markets.

With that said, on to your questions.

**1. What unaffiliated ISPs are ACA members contracting with to provide cable modem service?**

Many ACA members have entered into agreements with unaffiliated ISPs to provide cable modem service over their cable systems. Among these ISPs were the ISP Channel, High-Speed Access, and Excite@Home. As you know, all of these providers have folded.

An important point from our members who faced substantial disruption and cost when their ISP ceased operations – not a single one of the ISPs advocating open access in this docket stepped up to negotiate access. This should tell the Commission the true story behind those ISPs who clamor for mandatory, regulated ISP access to “all cable systems.” They want nothing to do with smaller market systems. It is all about major markets.

Still, a substantial number of ACA members continue to transact with unaffiliated ISPs. While there may be others, a list of current ISPs in this group include:

**ParaSun High Speed Internet  
New Westminster, BC, Canada  
888-207-0203**

**ZCorum (ISP Alliance)  
Alpharetta, GA  
800-909-9441**

**Network IP  
Dallas, TX  
800-605-2577**

**interTECH  
Gering, NE  
308-436-4650**

As mentioned on the record, other ACA members have become their own ISPs. As the ISP Channel, High Speed Access, @Home experiences show, this is much more about ensuring continuing services than anything else.

## **2. What services do independent cable companies provide along with internet access?**

The services provided by ACA members offering cable modem services typically include the following:

- A basic homepage featuring company and service information, national, regional, and local news and weather, links, and other miscellaneous information. No ACA member requires that a customer maintain any particular "first page." Customers can use the cable operator's home page or any other page as their first page.
- Multiple email accounts.
- Some Website hosting.

If we can be of further assistance in your inquiry, please contact me.

Sincerely,



Matthew M. Polka  
President